

AI Ground Truth

Findings & Roadmap

ACME Inc. | Talent Acquisition Function

PREPARED BY EMERGENT | MARCH 2026

Executive Summary

2,500+

Hours of annual staff effort addressable

24

Tasks scored moderate to high for AI

65→45

Day time-to-fill gap (current vs. target)

5,400+

Total annual hours in the AI-eligible task set

Your talent acquisition function has a time-to-fill problem that is neither a recruiting capacity issue nor a talent market issue. Roughly 2,300 to 2,700 hours of annual staff effort is currently spent on work that AI and automation tools available today are well-equipped to handle. That is capacity being consumed by scheduling emails, manual status updates, and hand-assembled reports rather than by the advisory, sourcing, and relationship work that actually closes your 44% gap between a 65-day average time-to-fill and your stated 45-day target.

The highest-return opportunities require no major platform overhaul to begin.

Strategic Priorities



Coordinator Automation

The Recruiting Coordinator role spends 70-80% of its time on fully automatable tasks: scheduling, ATS updates, offer letters, background checks. Modern tools absorb this work, freeing capacity for candidate experience work the team currently cannot do at all.



Recruiter Productivity AI

AI writing and data synthesis tools can reduce per-task effort on outreach, JD drafting, and pipeline reporting by 60-75% while improving consistency. This is the largest hour-recovery opportunity: 1,900+ hours annually.



TA Analytics Infrastructure

Replace manually assembled PowerPoint dashboards with real-time SLA alerting and automated reporting. Give TA leadership the visibility to intervene before a requisition misses its target, not after.

The People Dimension

The people implications of these investments deserve clear-eyed attention. The Coordinator function will see the most significant change in day-to-day work, and that change is an opportunity rather than a threat. Recruiters who adopt AI tools early will operate at a level of speed and personalization that is simply not achievable manually. Getting there well requires training, transparent communication, and genuine investment in capability building.

| Role | FTEs | Impact | Priority Action |
|------------------------|------|----------------------|---|
| Recruiting Coordinator | 3 | RESTRUCTURED | Immediate role redesign before automating |
| Recruiter | ~4 | AUGMENTED | Structured AI tool adoption program |
| Senior Recruiter | ~3 | AUGMENTED / ELEVATED | Early access to tools; adoption champions |
| TA Operations Lead | 1 | ELEVATED | Formal BI/analytics capability build |
| TA Manager | 2 | ELEVATED | Activate as change sponsors; train ahead |
| Director TA | 1 | UNCHANGED | AI literacy investment; change sponsor |

Implementation Roadmap

Phase 1

Quick Wins | 0-3 Months

- Recruiter AI Productivity Toolkit
- Interview Scheduling Automation
- ATS Capability Assessment
- Coordinator Role Redesign

Investment: \$75K-\$150K

Recovery: ~700-900 hrs/yr

Phase 2

Foundational Builds | 3-12 Months

- Coordinator Automation Platform
- AI Resume Screening + Governance
- TA Analytics Infrastructure
- Pipeline & Workload Reporting

Investment: \$140K-\$345K

Recovery: ~1,200-1,600 hrs/yr

Phase 3

Strategic Transformation | 12+ Months

- Talent Intelligence Platform
- Predictive Workforce Planning
- ATS Modernization (conditional)

Investment: \$200K-\$450K

Recovery: Strategic value

Phase 1: Quick Wins (0-3 Months)

P1-A

Recruiter AI Productivity Toolkit

Deploy shared LLM toolkit for outreach, JD drafting, and intake prep across 7 recruiters. ~740 hrs/yr recovered.

\$20K-\$45K

P1-B

Interview Scheduling Automation

Candidate self-scheduling from real-time availability grid. Eliminates coordinator scheduling burden. ~200 hrs/yr recovered.

\$20K-\$45K

P1-C

ATS Capability Assessment Sprint

2-3 week diagnostic to map ATS capabilities, integrations, and data quality. Shapes every Phase 2 investment decision.

\$15K-\$25K

P1-D

Coordinator Role Redesign

Role redesign workshop, transition communication plan, and manager coaching before automation deploys.

\$20K-\$35K

Phase 2: Foundational Builds (3-12 Months)

P2-A

Coordinator Automation Platform

Bundle 7 coordinator automation tasks into one platform initiative. ~670 hrs/yr recovered. Depends on ATS assessment.

\$40K-\$120K

P2-B

AI Resume Screening + Governance

ML-powered candidate ranking with mandatory bias audit and legal review. ~420 hrs/yr recovered.

\$50K-\$110K

P2-C

TA Analytics Infrastructure

Replace static PowerPoint OKR dashboard with live BI reporting and automated SLA alerting. ~230 hrs/yr recovered.

\$40K-\$90K

P2-D

Pipeline & Workload Reporting

LLM-generated pipeline updates for hiring managers plus real-time workload dashboard for TA Managers. ~760 hrs/yr recovered.

\$10K-\$25K

Phase 3: Strategic Transformation (12+ Months)

P3-A

Talent Intelligence Platform

\$120K-\$250K

Deploy a talent CRM to build AI-nurtured pipelines for strategic job families. Senior Recruiters shift from reactive sourcing to always-on relationship management. Expected TTF reduction of 15-25 days for community-sourced hires.

P3-B

Predictive Workforce Planning

\$80K-\$200K

Connect workforce planning, ATS pipeline data, and labor market signals into a predictive model. Anticipate hiring demand 6-12 months ahead. Elevate TA from downstream executor to upstream contributor to the workforce plan.

P3-C

ATS Modernization (Conditional)

\$250K-\$500K+

Only if ATS assessment (P1-C) confirms the current platform cannot support Phase 2 automation and analytics requirements.

Investment Summary

| Phase | Initiatives | Year 1 Investment | Hours Recovered |
|---|-------------|------------------------|----------------------------|
| Phase 1: Quick Wins | 4 | \$75K - \$150K | ~700-900 hrs/yr |
| Phase 2: Foundational Builds | 4 | \$140K - \$345K | ~1,200-1,600 hrs/yr |
| Phase 3: Strategic (ex. P3-C) | 2-3 | \$200K - \$450K | Strategic value |
| 3-Year Total (ex. ATS migration) | 11 | \$415K - \$945K | ~2,300-3,100 hrs/yr |

Year 2 and Year 3 costs are primarily recurring licensing. One-time implementation costs are front-loaded in Year 1. At a blended hourly cost of \$45-65/hour, the annual capacity recovered represents \$104K-\$175K in redeployable labor value.

Decision Framework for Reprioritization

| Criterion | Weight |
|--|--------|
| ROI Potential (impact on OKRs + hours recovered) | 30% |
| Time to Value (speed of visible results) | 20% |
| Implementation Risk (dependencies, complexity) | 20% |
| Change Readiness Required (org capacity to absorb) | 15% |
| Strategic Alignment (connection to named OKR gaps) | 15% |

Recommended Next Steps

1

Confirm ATS platform capabilities

The single most important variable. Many high-priority opportunities may already be available within the current subscription.

2

Launch AI-assisted recruiter tools

Outreach and JD drafting require no system integration, can deploy in weeks, and address 1,000+ hours of annual effort.

3

Activate interview scheduling automation

Highest AI-scored task, most mature automation category, and highly visible to hiring managers.

4

Establish real-time SLA alerting

Directly addresses the time-to-fill OKR gap. May be deployable within the current ATS subscription.

5

Engage Emergent for role redesign

The Coordinator role warrants a proactive redesign conversation before automation deploys, not after.

The organizations winning the competition for talent today are faster, more consistent, and better instrumented.

The highest-return opportunities in this assessment require no major platform overhaul to begin. Only deliberate prioritization, the right tools in the right places, and the internal commitment to change how the work gets done.